

# STATE GOVERNMENT FOR THE PEOPLE

SIX PRINCIPLES FOR STATE  
MANAGEMENT OF FEDERAL  
FUNDS



STATE INNOVATION EXCHANGE

## **About the State Innovation Exchange (SiX)**

SiX was founded as a nonpartisan, national resource and strategy center for state legislators working to move bold public policy that builds an equitable, resilient, and prosperous country for all. We provide a new approach to policy development and community power building by maximizing our role as an entity with a national view of policy trends, a deep knowledge of the unique needs of state legislators, substantive content experts on staff on key national progressive policy issues, and deep connection to advocates across the country; we also provide in-state expertise in targeted geographies and an organizing mindset. SiX provides state-based technical assistance, public policy research, skill and issue-based trainings, communications and polling support, convenings, and strategy sessions with state legislators, power builders, and policy advocates on a wide array of public policy topics. We utilize an organizing and service model to ensure that state legislators can be effective and well-resourced champions, with highly customized and targeted support based on the realities in their state.

**[stateinnovation.org](https://stateinnovation.org)**



# INTRODUCTION

Each year, state and local governments collectively receive and spend [billions in federal funds](#), which accounted for [40.5% of all state spending](#) in 2021, to provide important services to the public. Federal law and regulation establish some restrictions on the use of federal grants to varying degrees, but state lawmakers have considerable power to leverage federal funds in support of the public services that guarantee all families the opportunity to thrive.

This publication offers a blueprint to state legislators for a values-based approach to managing federal funds from the planning, policymaking, and implementation stages. By working together with advocates and communities, state lawmakers can ensure that we have the resources to deliver quality schools, affordable healthcare, and public services that make communities stronger.

## An Overview of Federal Grants to States

Federal grants to state governments are subject to two different [federal budget processes](#). [Discretionary funds](#) are a part of the annual federal appropriations process; Congress has the discretion to set funding levels each year for discretionary programs. Discretionary spending includes funding for certain programs or activities, and often includes administrative costs for federal agencies. If Congress fails to provide funding for discretionary spending through an appropriations bill by the start of the fiscal year on October 1, lawmakers can enact a continuing resolution to provide temporary funding and avoid a government shutdown until an appropriations bill is passed. While

this avoids an economic catastrophe, continuing resolutions are not a long-term solution, and as the [Congressional Progressive Caucus Center \(CPCC\) explains](#), locking in federal funding to prior spending levels can result in underfunded programs, with serious consequences to helping low-income children or combating climate change or protecting public health, just to name a few. Examples of discretionary spending include the Child Care and Development Block Grant (CCDBG), Head Start, and hospital and medical care for veterans. Another important component of the federal appropriations process is the ability of members to “earmark” funding for priority projects in their congressional district. Earmarks are also referred to as congressionally directed spending or community project funding (see the CPCC explainer, [Understanding Capitol Hill Jargon](#), for more).



## A Note on Riders

A rider is a public policy provision that is attached to an appropriation bill, often added in legislation that is needed to keep the government from shutting down. These riders do not have much to do with the appropriation bill itself, but are instead “riding” the appropriation into law. As the Clean Budget Coalition puts it, these policy riders are often “just handouts to big corporations and special favors for ideological extremists that could not become law on their own merits.”

[Mandatory funds](#), by contrast, are not a part of the annual appropriations process, but are spending priorities set by federal law; spending levels for mandatory programs remain the same absent a change to the underlying law that authorized the program. Mandatory spending includes outlays for federal benefit programs and other payments to individuals, businesses, nonprofits, and state and local governments. Examples of mandatory spending include some of the nation’s largest entitlement programs: Social Security, Medicare, and Medicaid.

State legislators should be aware of the federal budget distinctions in planning the use of federal grants: funding levels for discretionary programs may be subject to annual changes as a part of the federal budget process, whereas changes to mandatory programs require statutory changes outside of the annual federal appropriations process.

## Federal Grants and Administrative Requirements for State Governments

Federal grants to state governments also fall into two categories based on their



spending requirements and allocation processes. [Block grants](#) are provided to fund specific programs and outcomes. However, allowable activities are generally broadly defined, leaving state governments with some flexibility in appropriating funds. [Categorical grants](#) can only be used for specific programs with narrowly defined activities. There are additionally four types of categorical grants that differ in how funding is disbursed to state governments and other eligible entities. The degree of federal control and restrictions in the use of grants varies significantly, with important implications for state lawmakers' discretion in setting the policy and activities attached to a particular federal grant (see Table 1).

**Table 1. Block Grants and Categorical Grants**

Allocation Process & Grant Examples	Discretion in Use of Funds		
	Federal <i>Selecting Recipient</i>	Administrative <i>Conditions</i>	State
<b>CATEGORICAL GRANTS</b>			
<b>Project grants</b> Competitive grants for specific projects awarded by a federal agency <i>Examples:</i> Race to the Top, RAISE Grants, Food Insecurity Nutrition Incentive program	HIGH	HIGH	LOW
<b>Formula grants</b> Discrete amount of funding is appropriated and apportioned to eligible governments based on a formula <i>Examples:</i> Supplemental Nutrition Assistance Program (SNAP), Title I	LOW	HIGH	LOW
<b>Formula-project grants</b> Funding is apportioned to states based on a formula and states are responsible for distributing funds for specific projects on a competitive basis <i>Examples:</i> Maternal, Infant, and Early Child Home Visiting (MIECHV), Weatherization Assistance Program (WAP), Head Start, Capital Investment Grants program	LOW	HIGH	LOW
<b>Open-end reimbursement grants</b> State and local governments are reimbursed for a certain percentage of costs for a specific program based on the number of program participants <i>Examples:</i> Medicaid, Title IV-E	LOW	HIGH	LOW
<b>BLOCK GRANTS</b>			
<b>Funding is appropriated to state and local governments to address broad purposes</b> <i>Examples:</i> Temporary Assistance for Needy Families (TANF), Child Care and Development Block Grant (CCDBG), Community Development Block Grant (CDBG)	MEDIUM	MEDIUM	MEDIUM

Adapted from [Federal Grants to State and Local Governments: A Historical Perspective on Contemporary Issues](#).

# States of Inequality: A Brief History of Federalism and Federal Grants

The nation's federalist system has long produced a dynamic and ever-changing relationship between states and the federal government. Historically, federalism has been selectively used as a political tool to rig the system in favor of corporations and the wealthy. However, state lawmakers have the opportunity to chart a new path for an era of progressive federalism that secures the future of all people, especially communities that have been historically excluded from federally-funded programs, by broadly employing their discretion to maximize the use of federal grants.

The passage of major federal social policies in the form of the New Deal during the 1930s ushered in an era of [cooperative federalism](#), in which the federal and state governments share power and have overlapping responsibilities. While the New Deal created much-needed social insurance programs and protections for the working class, it also left a lasting legacy of racist public policy. Domestic workers and farmworkers, mostly Black and brown workers, were carved out of the Social Security Act and labor protections—a [policy rooted in slavery](#) that remains on the books today. Meanwhile, the [exclusion of Black people and other people of color from government-sponsored homeownership programs](#) created under the New Deal cemented the [racial wealth divide](#) and [racial segregation](#) across the country.

[Corporate interests mobilized in the following decades](#) to beat back policies that strengthened the middle class, and in tandem with [major political shifts in the wake of the Civil Rights movement](#), the country transitioned into a period of uncooperative or [coercive federalism](#). During this time, [industry lobbyists schemed behind the scenes](#) to take over American democracy in the name of pro-enterprise, conservative ideology by way of public policy, media, civic and educational institutions, and the judiciary.

In a few short decades, this powerful group of white wealthy elites won [major corporate tax cuts](#), [deregulated industries](#), and [suppressed the right of workers to join together in union](#), systematically enshrining economic inequality across the nation. The budgetary impacts of advancing a corporate special interest agenda at the federal level have had negative impacts on states and localities. For example, the [Reagan tax cuts](#) led to a ballooning deficit and an [end of federal revenue-sharing](#) with states and localities, which then led to an overreliance on [court fees and fines](#) to help fund local governments, which in turn has contributed to [racially discriminatory mass incarceration](#).

This broader crusade to maintain the status quo and entrench conservatism in every sphere of the political economy also came with dire consequences for those who

could stand to benefit from billions in federal funding each year. Today, there are extreme variations in policy from state to state, producing highly racialized patterns of who can access federally funded programs, and the quality of those services. For example:

- States with larger Black populations were [less likely to accept millions in federal funds to expand Medicaid](#) to individuals with incomes below 138 percent of the federal poverty level;
- States with larger Black populations have [more restrictive policies](#) for cash assistance programs for children living in poverty funded by the Temporary Assistance for Needy Families (TANF) block grant;
- States with more Black workers have [less generous unemployment insurance benefits](#), and [Black workers are less likely to receive unemployment benefits](#) when compared to white workers with similar education or job tenure; and
- Black students receive almost [\\$400 less per pupil in education funding](#) than white students, and Hispanic students receive over \$1,000 less per pupil across the country.

These patterns follow other [regional and demographic disparities](#) produced by generations of anti-Black voter suppression and gerrymandering. These patterns follow other regional and demographic disparities produced by generations of anti-Black voter suppression and gerrymandering. In the same way that [racism continues to distort our democracy](#) by restricting our freedom to vote, unequal access to public services is the direct result of anti-Blackness wielded as a political strategy.

Under the guise of “states’ rights” and in order to protect the interests of the wealthy few, conservative politicians — Republicans and Democrats alike — [stoked and manipulated racist beliefs](#) to provide cover for massive tax cuts for corporations and deregulation of harmful industries. These racially coded narratives are used to distract from the decimation of our social safety net, the defunding of public education and services, and the stripping of our most fundamental liberties.

Left unchallenged, racist dog whistles (*see below*) conjure misguided support for policies that benefit the few at the expense of many, instead of a policy agenda that supports a vibrant democracy and a strong middle class. As state lawmakers work to reduce racial and economic inequities by maximizing federal grants, they should directly confront the historical use of federalism as a blunt instrument of oppression in policymaking.

## Dog Whistle Narratives and Federal Grants

Block grants are a relatively new approach to federal funding, first appearing in 1966 when Congress converted nine categorical grants for health care services to a block grant. But it wasn't until 1971 that [President Nixon announced a plan](#) to shift toward a new system that would significantly reduce federal control and increase state discretion over federal grants, as a way to “press open the door of full and equal opportunity, and of human dignity.”

The subtext of this speech, which positioned state governments as the main actors that would open doors “for the black American, the Indian, the Mexican-American, and for those others in our land who have not had an equal chance,” becomes clear in the context of the [Southern Strategy](#) to grow a coalition of conservatives by exploiting racism. In the wake of the Civil Rights Movement, explicitly racist language was simply recast by politicians into racially coded and “colorblind” narratives.

[President Nixon and his advisors](#) relied heavily on [dog whistles](#) like “state’s rights,” which had previously been used against the abolition of slavery in the Civil War era, to appeal to anti-Black sentiment, especially in the South in response to the Civil Rights Movement. This was a political move to manipulate racism as a weapon to turn middle class Americans against themselves and distract the public from the growing harms of extreme wealth concentration. Indeed, [Nixon’s special counsel reflected](#) that as a part of Nixon’s 1968 presidential campaign, “subliminal appeal to the anti-black voter was always present in Nixon’s statements and speeches.”

The march toward increased state control over federal grants continued through the Reagan administration, which [adopted the use of the same dog whistles](#) and [oversaw the consolidation of dozens of categorical grant programs](#) into new block grants. Since 2000, block grant funding levels for low-income programs have [declined by 37 percent](#) after adjusting for inflation and population growth. Moreover, increased control over federal grants by [gerrymandered legislatures](#) has resulted in misguided, and even [fraudulent](#), appropriations that stray far from the original intent of some federal grants, such as in the case of [federal funds for children living in poverty](#) that have increasingly been diverted to fill state budget gaps, oftentimes on unrelated programs. The conversion of anti-poverty programs to “flexible” block grants has effectively left millions of low-income Americans vulnerable to state budget cuts during economic downturns, and Republicans continue to push to [convert Medicaid and SNAP into block grants](#), using the same



charged language to make false claims of [waste, fraud, and abuse](#).

Dog whistles continue to be a pervasive and dangerous tool used by politicians today. Former President Donald Trump's [prolific use of dog whistles](#) paved the way for the [re-emergence of white nationalism](#) in mainstream politics and the [penetration of far-right extremism in state legislatures](#) across the country.

**State lawmakers should be wary of the use of racist dog whistles like “states’ rights,” which draw on a powerful narrative of fear and scapegoating communities of color and other marginalized groups. While these dog whistles appear race-neutral, they conjure and reproduce racist beliefs in service of a broader political agenda to protect the interests of the wealthy few; state lawmakers have a critical role in naming and dismantling these racist frames.**

See more resources on messaging against dog-whistle racism in the [Race Class Narrative](#) project.



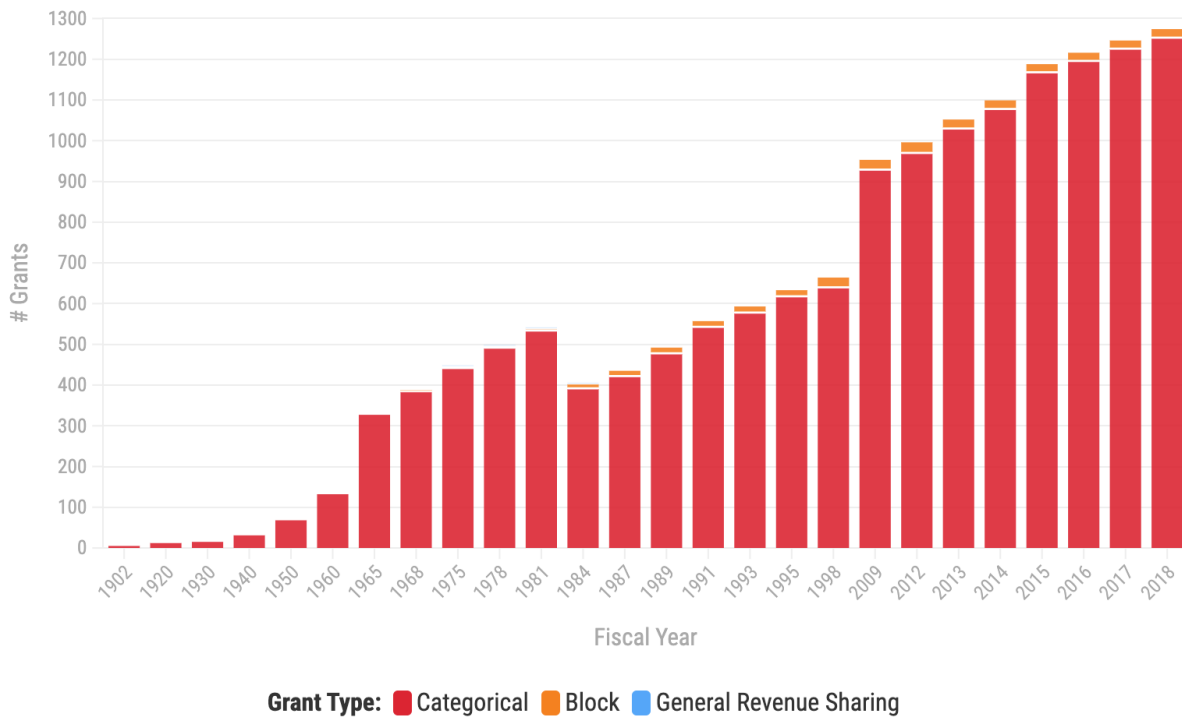
# THE ROLES OF STATE LEGISLATURES

All state lawmakers have an active role to play in ensuring that their state's federal funds meet their intended goals and support the services that their communities need to thrive. Although legislative authority over the budgeting process varies from state to state, legislators are uniquely positioned to be powerful advocates, community conveners, change agents, and watchdogs over how federal funds are spent in their states, from the planning through implementation stages.

## Coordination and Information-Sharing

State lawmakers can lead by supporting coordination between state agencies and local governments and communities seeking or utilizing federal funds. There are [over 1,200 federal grants](#) available to state and local governments alone, and countless other federal grants available to nongovernmental entities such as nonprofits, small businesses, economic development corporations, and institutions of higher education. In this role, legislators can support collaboration, information-sharing, efforts to monitor major federal changes to grant programs, and technical assistance for grant applicants in order to maximize federal funding to support essential services and programs.

## Funded Federal Grants to State and Local Governments FY1902-FY2018



Source: Federal Grants to State and Local Governments: A Historical Perspective on Contemporary Issues

## Budget Development and Policymaking

Legislators can maximize federal funds through legislative changes or by working with state agency officials. Innovative policy changes that establish additional state matching funds as an incentive or expand federal programs to include populations that are ineligible by federal law using state funds can widen the reach of critical public services. Lawmakers can also work to identify administrative or legislative changes that would streamline program administration, align state policy with the federal ceilings established within a grant program, and ensure that the processes put in place are accessible to current and newly elected lawmakers.

## Oversight and Continuous Improvement

Policymakers also play a crucial role in providing oversight over the appropriate use of federal funds and in monitoring outcomes. Where state agencies have regulatory and administrative powers over federally funded programs and grants, lawmakers can work with local advocates and program participants to establish standards for sharing

power with their constituents through community input, feedback, and oversight. Similarly, legislative bodies can establish processes to identify opportunities for innovation and improvement by measuring program and grant performance, including requiring [racial equity-centered results-based accountability](#).



# SIX PRINCIPLES FOR MAXIMIZING AND MANAGING FEDERAL GRANTS

In order to maximize and effectively manage federal grants to state governments, lawmakers can utilize the SiX Principles for State Legislatures, which envisions a values-based approach to how state legislatures can be governments of the people. The following section provides examples of how some state lawmakers and other community leaders have approached intergovernmental collaboration.

## **About the SiX Principles**

The SiX Principles for State Management of Federal Funds is a values-based framework for transforming our federal and state funding process into a more democratic process where more people—particularly those with the lived experience necessary to inform critical policy decisions—are empowered to participate in the budgetary process.

Instead of a specific set of policy recommendations, we adopt a framework driven by a set of principles because every state and legislature is unique. The SiX principles aspire for states to manage federal funds in ways that are more inclusive, accountable and transparent, responsive and effective, accessible and collaborative, equity-focused, and innovative. This model of governance requires state legislators and local advocates to explore new ideas. No single set of policy recommendations will achieve the same transformation across all states, and these principles are not mutually



exclusive (many of the examples included in this section advance multiple principles), but rather, are mutually reinforcing.

Importantly, the SiX Principles for State Management of Federal Funds are not a universal cure for the decades-long effort by corporate special interests to shift benefits to the elite few all while divesting in the public programs that serve the many. Rather, these principles represent a critical tool to reimagine American governance at all levels and put power back in the hands of the people.



## **INCLUSIVE**

*State legislatures should be representative governments and, as democratic institutions, be inclusive to the people that they serve, especially those who have historically been excluded from the policymaking process.*

## **Community Outreach**

For federal funds to be utilized in an inclusive manner, the public must be aware of how they can best access these funds. It takes greater effort to reach some community members, but this should not be seen as an intractable issue. States can build distribution and information networks that prioritize inclusivity. For example, a [Center for Budget and Policy Priorities \(CBPP\) report](#) on antiracist equitable responses to COVID-19 included recommendations on the use of ARP funds to develop a robust public outreach operation, including:

- Launch a public awareness campaign that includes a centralized, one-stop-shop webpage at which people can learn about the various kinds of supports for which they may be eligible. The campaign should also include media outreach in languages targeted to particular communities and engage community-based groups in helping raise awareness and in directing people to the centralized site. States can also prioritize working with telephone and online “helplines,” which can connect people to resources they may not otherwise know about.

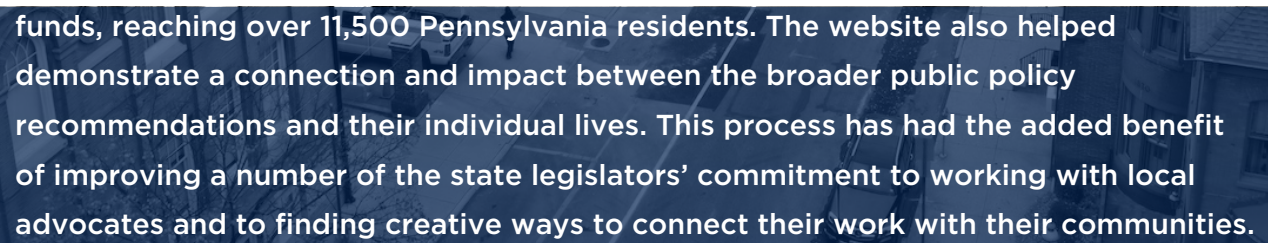
- Convene and train organizations that already help people access SNAP, Medicaid, or other supports. The state can make these groups aware of the various forms of assistance now available and provide them with tools and resources such as outreach materials and directories of places people can go to get help. A key goal of these efforts should be to build more destinations around communities where people can learn about the full range of supports and how to get them. States should also train their own staff across a range of programs so that they can connect a person applying for one form of assistance to other supports for which they may be eligible.
- Fund organizations that are well positioned to reach people with particularly significant barriers to accessing support, including immigrants and people of color with low incomes. States can provide outreach funds to community organizations—such as community action agencies, faith-based organizations, and grassroots organizations—that are most familiar with the needs of people in their communities as well as the resources available to help them. Funded groups should have the trust of their target communities and mechanisms in place for regularly communicating with the intended audience. They can use these mechanisms to build awareness and, in some cases, offer assistance with applications or with navigating other systems of support.

## **Pennsylvania Rescue Plan**

With Pennsylvania getting about \$7.3 billion in federal funds from the American Rescue Plan, local community advocates worked with state legislators to help develop a progressive Pennsylvania Rescue Plan in 2021, which includes investments in a range of supports for communities, including local jobs, schools, child care, internet and infrastructure, public health, clean energy, direct care workers, telehealth, research and innovation, housing and rental tax relief, affordable housing, essential workers, paid sick and family leave, community college and career training, unemployment benefits, and retirement savings.

SiX played an active role in ensuring this plan would reflect the needs of Pennsylvanians. SiX supported a series of town halls, listening tours, and press events put on by state legislators. Feedback from the public made it clear that a practical need existed for legislators and advocates to help individuals and families to even access ARP funds.

In response, SiX quickly created a website to help Pennsylvanians access ARP benefits. With this website, advocates and state legislators were able to help their communities to better understand eligibility for expanded funds, and to access ARP



funds, reaching over 11,500 Pennsylvania residents. The website also helped demonstrate a connection and impact between the broader public policy recommendations and their individual lives. This process has had the added benefit of improving a number of the state legislators' commitment to working with local advocates and to finding creative ways to connect their work with their communities.



## California Justice40 Advisory Committee

The federal IIJA provides new opportunities for states to prioritize inclusiveness in both the planning of and benefits from these federal funds. The Biden administration has taken steps to encourage state spending of federal infrastructure dollars to benefit historically disadvantaged communities, such as through [Federal Executive Order 14008](#), which created the Justice40 Initiative to order relevant state agencies to “jointly publish recommendations on how certain Federal investments might be made toward a goal that 40 percent of the overall benefits flow to disadvantaged communities.” After the IIJA was enacted, President Biden issued [Federal Executive Order 14052](#), on the implementation of IIJA, and it states that implementation priorities must include “investing public dollars equitably, including through the Justice40 Initiative, which is a Government-wide effort toward a goal that 40 percent of the overall benefits from Federal investments in climate and clean energy flow to disadvantaged communities.”

While states are not required to follow the goals of the federal Justice40 Initiative, California legislators have introduced a bill ([2022 CA AB 2419](#)) to not only align state infrastructure spending from the IIJA with this goal, but to also go *beyond* it by requiring a state agency administering federal funds to “allocate a minimum of 40 percent of those funds to projects that provide direct benefits to disadvantaged communities and disadvantaged unincorporated communities in the state” and “a minimum of an additional 10 percent of those funds to projects that provide direct benefits to low-income households in the state or to projects that provide direct benefits to low-income communities in the state.” In order to actualize these goals, the legislation would create a state Justice40 Advisory Committee to “identify infrastructure deficiencies” in disadvantaged and low-income communities and to recommend infrastructure projects to address these deficiencies as well as agency guidelines to “achieve better climate, labor, and equity outcomes.”

What’s more, this advisory committee is clearly designed to be inclusive of historically excluded voices, as it would be made up of representatives of a Native American tribal community, a local/regional group working on environmental issues affecting frontline communities, a local/regional transportation equity group, an environmental justice organization, an equity- or racial justice-focused group, a local/regional group working with a low-income community, a public sector labor union, and a labor union that represents the building and construction trades.



## ACCESSIBLE AND COLLABORATIVE

*State legislatures should be accessible to the public and adopt institutional policies, rules, and practices that share the institution's power with communities, especially those that have historically been excluded from the policymaking process. To reach historically excluded communities, policymakers need to engage new communications tools and forge relationships that validate them as trusted and valued partners and to collaborate with established community-based organizations, which can provide stewardship and longevity with community relationships.*

## Participatory Budgeting

When exploring community and government collaboration on how best to use public funds, one example that is likely to be brought up is participatory budgeting. Participatory budgeting is a process that involves the community in identifying, developing, and selecting funding proposals. As a [2016 Hawaii House Resolution](#) put it: *Though each participatory budgeting process may be different, most follow a similar pattern where residents brainstorm public spending ideas and priorities, volunteer delegates develop proposals based on these ideas, residents vote on the proposals, and public agencies implement the top proposals.* This graphic from the [People Powered Hub](#) provides a basic illustration of how participatory budgeting could work:

An [article](#) in the Journal of Urban Health described how participatory budgeting could diminish health disparities and support civic engagement. Some of these benefits could also support policy feedback loops, where the policy itself changes the political conditions and impacts future policymaking (see sidebar for more).



### Note on Policy Feedback Loops

By stimulating greater political participation, policy feedback loops offer an important tool to empower groups of Americans who have been historically marginalized from government—ethnic and racial minorities, women, LGBTQ+ individuals, and working-class Americans.

Progressive policymakers should therefore create feedback loops with an eye to broadening political and economic equality. The most relevant constituencies for policymakers to consider will vary across policies and the group in question, but the standard should remain the same:

Do policy feedback loops build political power in ways that deepen political and economic democracy?

Source: [How Policymakers Can Craft Measures That Endure and Build Political Power](#) (June 2020), Roosevelt Institute



- In particular, political participation and civic engagement can promote individuals' psychological empowerment—that is, residents can gain a greater sense of personal and collective efficacy, including the feeling that they can make a difference in their communities ...
- Residents can develop greater civic skills, civic knowledge, and social and political awareness.
- Research into US PB [participatory budgeting] so far has shown high voter turnout among lower income residents and people of color in many PB communities ...
- PB could strengthen CBOs [community-based organizations] by providing a context for organizations to meet and collaborate, and thus to build stronger ties among themselves and to improve their relationships with government. Those new relationships could in turn facilitate CBOs' ability to collectively advocate for policy changes that would help reduce health inequalities.
- PB can raise awareness of community needs that may be forgotten or invisible under politics-as-usual.
- If project ideas that benefit people of greatest need make it onto a PB ballot and win, PB could lead to a more equitable distribution of public funds than what would have been funded without PB.
- Even if projects of greatest need do not end up winning the PB vote, they may nevertheless inform elected officials' spending priorities elsewhere.

Participatory budgeting has primarily been implemented at the local level, such as in New York City, which created a civic engagement commission to develop participatory budgeting (See: [NYC Charter 4 Chapter 76: Civic Engagement Commission](#), created by [2018 NYC Ballot Measure on Civic Engagement Commission](#), or [2018 NYC Local Law 211](#)).

Attempts at establishing statewide programs have thus far failed, such as an Ohio bill introduced in 2018 ([OH HB 653](#)), which would have created a participatory budgeting fund to provide a predetermined amount of money to county governments for the cost of public projects submitted by the public and approved through a local voter referendum process. In order to receive these funds, a county would have been required to: (1) oversee the county's participatory budgeting process; (2) establish a process under which members of the public may submit project proposals; (3) hold public hearings to consider the proposals; and (4) select the proposals for submission to the electors.

Recent federal funding has provided new opportunities to pilot participatory budgeting. For example, Oregon legislators allocated [American Rescue Plan Act](#) (ARP) funds to launch [Youth Voice, Youth Vote PB](#) in 2022, which provides a collaborative process for youth and their families to help allocate \$500K in COVID-19 relief funds.

## Listening Tours

If a formal or pilot participatory budgeting process is not feasible, state policymakers can still prioritize accessibility and collaboration by engaging in ongoing listening tours around their state that address both immediate and long-term community needs. For example, the Rhode Island Governor’s Office coordinated a series of meetings with community members throughout the state in order to develop their state’s [recovery plan](#). If done well, listening tours can surface key issues and create pathways for authentic dialogue between community members and their representatives. But in order to do so, policymakers must embrace community members as the true experts on how best to support their communities, and lift up the voices of those most impacted—those closest to the pain should be closest to the power.

### Colorado ARP Listening Tour

For example, as part of the ARP planning process, a bipartisan group of Colorado leaders from the executive and legislative branch held a [listening tour](#) of public meetings across the state to hear from a diverse set of communities, businesses, and other stakeholders. This resulted in the creation of a [report synthesizing the ideas heard](#), which fell into three broad categories:

- **Recovery & Stimulus:** These ideas ranged from incentives to employers for hiring or rehiring and a wide variety of infrastructure construction projects to promotion of Colorado’s conference centers, tourism destinations, and restaurants and direct relief to families and individuals struggling to meet financial challenges or find employment.
- **Systemic Transformation:** These ideas included a comprehensive transformation of education from early childhood through K-12 and higher education, making major investments in multimodal transportation, and significant investment to relieve Colorado’s housing crunch particularly to address affordable housing and disparities in home ownership.

- **Budget & Programmatic Gaps:** Numerous participants raised concerns about the ability to adequately fund a variety of programs ranging from behavioral and mental health to community economic transitions, transportation infrastructure and support for homeless populations and transitions.



## ACCOUNTABLE AND TRANSPARENT

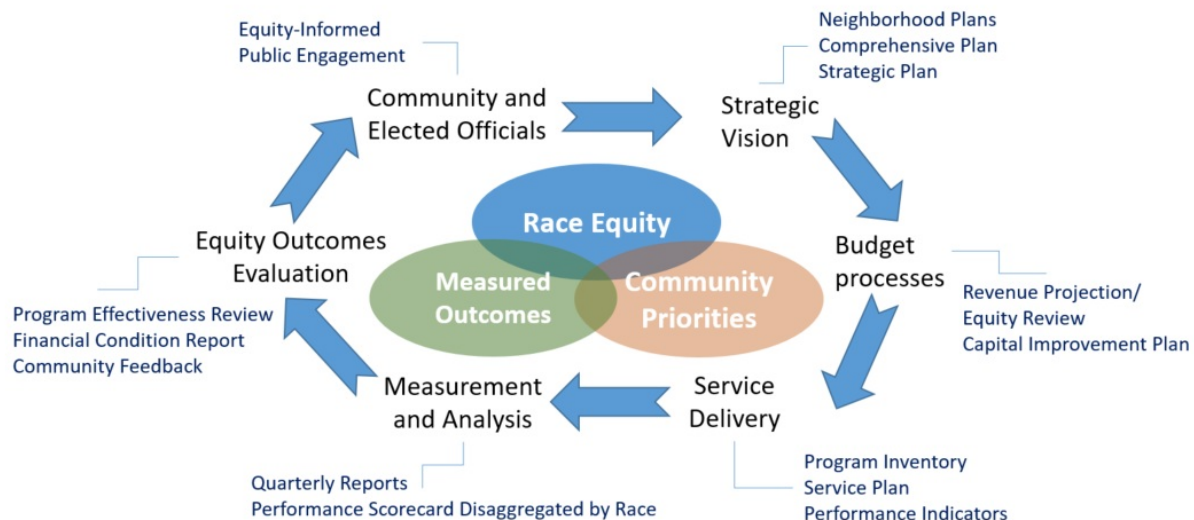
*State legislatures should have the public's trust as institutions that uphold ethical and democratic standards of governance, and are accountable to the community, especially those most impacted by public policies and programs.*

## Performance-Based Budgeting

Accountability requires that policymakers set goals and gather data to measure progress toward those goals, and this process must be fully transparent to impacted stakeholders and the public at large. One important and initial step is to ensure that [fiscal notes and other fiscal planning tools are timely and accessible](#). Similarly, transparency and accountability have been a central theme of good government initiatives such as performance-based budgeting.

Performance-based budgeting has been used by the states since at least the 1970s (see [Tennessee example](#)), and states like New Mexico have demonstrated how a “[Legislating for Results](#)” framework can be used by a state’s legislative finance committee to design evidence-based budgets. While [over 30 states](#) use performance-based budgeting for at least higher education funding, a relatively new movement is underway to move from outcomes-based budgeting to equity-based budgeting.

An [article from the Metropolitan Planning Council](#) in Chicago explains how “budgeting for outcomes” could instead become “budgeting for equity” by including the following key activities through a race equity lens: (1) determine community outcomes through a robust community engagement process; (2) forecast expected revenues and their distributional impact; (3) allocate revenues to priorities based on strategic discussions with stakeholders; and (4) develop performance measures that include impacts disaggregated by race. The article provides the following graphic to demonstrate how this could translate at the local level:



An [article produced by FUSE Corps](#), in partnership with the [Government Alliance on Race and Equity \(GARE\)](#), highlighted “seven ways to bring an equity lens when prioritizing government budgets”: (1) clearly define “equity” so that a common language/terminology is shared across agencies; (2) drill down into the numbers to expose inequities, potentially using a [targeted universalism](#) approach; (3) use data as evidence to hold officials accountable; (4) track and keep assessing the success of investments in equity; (5) include the voices of diverse communities in budget discussions; (6) take a high-level view of funds for greater equity by taking a system-wide approach to “build equity across the entire budget when making decisions;” and (7) find creative ways to simplify delivering funds.

A legislature can also require a racial impact statement or analysis for appropriation bills. At least [nine states](#) require the preparation of a racial impact statement to evaluate the disparate impact of proposed legislation on racial and ethnic groups that have historically been disproportionately harmed by public policy. Although many racial impact statement requirements are limited to legislation related to the criminal legal system, legislators in some states have expanded the use of the tool to include other issue areas. (See our resource on [legislature modernization](#) for more.)

# Virginia Smart Scale

One example of equity-based budgeting is a Virginia system to analyze transportation and infrastructure spending options. Virginia’s legislature unanimously passed [2014 VA HB 2 \(Chapter 726\)](#), which directed the Commonwealth Transportation Board (CTB) to develop and use a prioritization process to select transportation projects and ensure the best use of limited tax dollars. The bill led the CTB to develop [SMART SCALE](#), a data-driven system that scores projects based on an objective, outcome-based process that is transparent to the public. [Factor areas](#) include safety, congestion mitigation, environmental quality, economic development, land use, and accessibility. “Accessibility” considers projects that will ensure access to jobs for disadvantaged groups, which includes low-income, minority, or limited-English proficiency populations. The results from the screening process are presented to the public, and the CTB takes public comments into account when selecting transportation projects.

## Oversight

Failure to prioritize transparency and accountability through oversight increases the [risk of fraud](#). Websites that track information about taxpayer-funded projects ensures that members of the public can be engaged in the process, while also allowing stakeholders, such as journalists or competitors that submit bids for projects, to raise concerns about potential fraud. This will be of critical concern when considering oversight of funds received through the recently enacted [Infrastructure Investment and Jobs Act](#) (IIJA). The Coalition for Integrity’s report titled “[Oversight of Infrastructure Spending](#)” lays out a number of recommendations to increase IIJA transparency and accountability, including:

- Creation of a public website to track infrastructure spending
- Opportunities for community interaction and participation in infrastructure discourse
- Conflict-of-interest disclosures from state officials and fund recipients
- Proactive audits by relevant state auditors/agencies
- Additional funding for state agency oversight
- Whistleblower protections
- Interagency task forces to investigate corruption



Oversight also means enforcing current laws, such as [Title VI of the Civil Rights Act](#) which requires that programs receiving Federal financial assistance do not exclude from participation in, deny the benefits of, or otherwise discriminate against an individual based on race, color, or national origin.



## RESPONSIVE AND EFFECTIVE

*State governments should be responsive to community needs and maximize resources across agencies in partnership with stakeholders to ensure that policies are implemented effectively and with fidelity.*

### Multi-Stakeholder Coordination

Coordination between state agencies is critical to a state's ability to effectively coordinate federal funds and to quickly respond to community needs. For example, a number of governors have already established cabinet- or subcabinet-level cross-agency coordinating bodies to better implement the IIJA, including in [Kansas](#), [Maryland](#), [Michigan](#), and [Oregon](#). The need for a coordinated multi-stakeholder rapid response is also abundantly clear when multiple state and local agencies are tasked with responding to crises that touch communities across lines, including the pandemic, or natural emergencies, etc.

A 2021 report from [National Academy for State Health Policy](#) (NASHP) examined Illinois, Indiana, and Rhode Island's pandemic response, including their use of new and existing funding sources, and found that "cross-agency partnerships, as well as those with local entities and community-based organizations, have been important for determining how to strategically invest new federal dollars." This report provides examples of multi-stakeholder coordination around federal funds, including the use of CARES Act funding in Illinois to support multiple state agencies and community partners and ARP funding in Indiana to establish a new unit of government to combine multiple funding streams for the support of the state's human services system.

## Nevada Office of Federal Assistance

Another example of cross-agency system alignment has been created through a recent Nevada law, [2021 NV AB 445](#), which establishes the Office of Federal Assistance (OFA) within the Governor's Office. The OFA is tasked with developing a state plan to maximize federal assistance and share the plan online with the public. This plan must identify methods for "expanding opportunities for obtaining federal

assistance, including ... expanding opportunities for obtaining matching funds for federal assistance through the Nevada Grant Matching Program”; “streamlining process, regulatory, structural and other barriers ... at each level of federal, state or local government”; and “effective administration of grants, including ... best practices relating to indirect cost allocation.” As the stakeholders closest to the community often have a better sense of what the community needs are, this law both requires the OFA plan to examine better ways to coordinate between state and local agencies, tribal governments, and nonprofit stakeholders, and it also creates a grant matching program so that these stakeholders can increase access to federal grants that require a match. State grants are prioritized for projects that “address the needs of underserved or frontier communities.”

## Using Agency Enforcement Powers to Protect Worker Rights

A stated goal of many federal funding initiatives is the creation of “good” jobs. This shows up prominently in the [American Rescue Plan](#) (ARP) and the recent [infrastructure law](#).

However, in order to be effective at reaching this goal, state legislatures must pass laws that ensure labor rights and protections, and agencies must play a key role in enforcing these laws and regulations. For example, much of the federal funding received by the states through the recent infrastructure law will require [Davis-Bacon prevailing wages](#), but this does not cover all of the federal funding, and federal labor protections only [establish a floor](#). States with stronger labor enforcement powers will be better positioned to address wage and hour violations, including the various forms of [wage theft](#).

The Center for Innovation in Worker Organization (CIWO) at Rutgers University has created a [Labor Standards Enforcement Toolbox](#), which includes best practices on topics such as taking complaints, conducting investigations, collecting owed wages, practicing strategic enforcement, preventing retaliation, particularly for immigrant workers, and agency partnerships with community organizations. The [CIWO report on working with community organizations](#) is especially illustrative as it includes co-enforcement, which is another way to connect with the community.

Co-enforcement of labor standards is an enforcement model wherein agencies target specific, high risk sectors and partner with organizations that have industry expertise and relationships with vulnerable workers. Due to relationships of trust and power, enforcement agencies, workers, worker organizations, and employers each have unique attributes that are not interchangeable:

- Agencies are endowed with the power to set standards, incentivize behavior, compel compliance, and legitimize claims;
- Workers bring firsthand experience of working conditions and employer practices, and have relationships with other workers and supervisors;
- Community and worker organizations have reputational credibility giving them access to vulnerable workers and information on problematic firms and industries, as well as access to tools for compelling compliance that may not be politically feasible for agencies;
- High road employers can establish best practices and work together to report unfair competition.



## **EQUITY-FOCUSED**

*State legislatures should dismantle systems of oppression that have been enshrined in public policy and advance policies that prioritize equity for historically marginalized and exploited communities.*

## **Oregon Coordinated Care Organizations**

Medicaid is the largest source of federal funding for states, accounting for [45 percent](#) of all federal fund expenditures by states, and 27 percent of all state spending in 2021. In total, states received [\\$222 billion](#) in federal Medicaid funds and an additional [\\$18 billion](#) in Children’s Health Insurance Program (CHIP) block grants. In Oregon, leaders have pioneered equity-centered innovations in the state’s Medicaid program to strengthen health insurance coverage for its low-income residents.

Oregon lawmakers launched the state’s health care transformation in 2011 ([2011 OR HB 3650](#)), directing the state Medicaid agency, the Oregon Health Authority (OHA), to seek federal approval for a [section 1115 waiver demonstration project](#), which allows states to undertake experimental, pilot, or demonstration projects in their Medicaid programs while being waived from certain requirements for the use of federal Medicaid funds. The legislature approved ([2012 OR SB 1580](#)) the OHA waiver proposal in the following year, which was [approved by federal officials](#) and renewed again in 2017.

Oregon’s model centers community and equity in the provision of integrated health care to Medicaid enrollees. A [coordinated care organization \(CCO\)](#) “is a network of all types of health care providers (physical health care, addictions and mental health care) who have agreed to work together in their local communities” to serve Medicaid

beneficiaries. Unlike the traditional model of [Medicaid managed care](#), where private managed care organizations (MCOs) contracted by the state to provide coverage are primarily driven by cost reduction, CCOs are accountable to improved health outcomes in the communities they serve. Some of the equity-focused features of Oregon's CCOs include:

- **Community corporate governance.** By statute, CCOs must be local, community-based organizations or statewide organizations with community-based governance structures, and must include at least two members who are current or former Medicaid enrollees ([Or. Rev. Stat. § 414.572](#)). By contrast, large multi-state firms dominate the managed care industry, with [just six firms accounting for 51 percent of all MCO enrollees nationwide](#).
- **Community- and consumer-led strategic planning.** CCOs are required to convene community advisory councils (CACs) to oversee the development and adoption of a community health improvement plan to serve as a strategic plan for the CCO in improving the health outcomes of the community it serves ([Or. Rev. Stat. § 414.575](#)). Consumers or consumer representatives must constitute a majority of the membership of the CAC, and the OHA provides [resources and funding to support the work of CACs](#).
- **Addressing the social determinants of health.** CCOs are authorized to cover non-medical [health-related services](#) that address the social determinants of health. These benefits include flexible services for individual members like housing supports or transportation services, as well as [community-level health interventions](#) that may benefit non-members, such as supporting green infrastructure investments in low-income neighborhoods or partnerships with other organizations to provide training or education to communities.
- **Value-based payment.** Oregon also adopted a [value-based payment model](#), which incentivizes CCO performance based on health metrics. Under this model, CCOs receive bonuses based on a set of [incentive metrics](#) like [meaningful language access to culturally responsive health care services](#), [timeliness of postpartum care](#), and [child and adolescent well-visits](#).



- **Community reinvestment.** In 2018, Oregon legislators enacted a bill ([2018 OR HB 4018](#), later amended by [2019 OR SB 1041](#)) requiring that a portion of net profits for CCOs be [reinvested back into their communities](#) to address health inequities and the social determinants of health and equity based on the community health improvement plan developed by the CAC. In 2021, CCOs across the state collectively reinvested millions of dollars into a [wide range of activities](#), including housing and homelessness supports, expanding bike lanes and trails, and mental health crisis services. During the same year, the [five largest MCO firms in the country](#) raked in over \$51 billion in profits as Medicaid enrollment increased during the pandemic.

Medicaid and CHIP provide a critical source of health insurance coverage for people of color, who are [less likely to be privately insured than white people](#). Although there is limited research on the impact of Oregon’s CCOs on racial health disparities, improvements in access and quality for Medicaid recipients disproportionately benefit people of color; in Oregon, Medicaid provides health insurance coverage to [2 in 3 Black, Indigenous, and Latinx people](#).

Metrics collected by the OHA have found [promising results since 2012](#), including improved outcomes in adolescent well-care visits, childhood immunization rates, cigarette smoking prevalence, developmental screenings for infants, effective contraceptive use, and timely postpartum care receipt. Researchers have also found that the CCOs resulted in [better access to and quality of care for beneficiaries](#), a [reduction of disparities in early prenatal care initiation](#) between Medicaid and private insurance enrollees, and a [reduction in infant mortality rates](#). [Another study](#) found a significant reduction in disparities for Black and Indigenous enrollees for primary care visits and a significant reduction in disparities for Black enrollees for access to care.

Oregon leaders transformed the state’s largest budget item from a cost-driven model to one driven by the value it brings to the lives of the people it serves. By returning the profits of public programs—previously realized by privately contracted companies—to communities, state lawmakers can leverage vast federal resources to address inequities.



## **INNOVATIVE**

*State legislatures should advance policies that improve peoples’ lives and strengthen communities. Innovation allows governments to experiment with new policy solutions to pressing issues faced by local communities.*

## Maryland Climate Resilience

The urgent threat of climate change is universal, but communities have unique needs that may require a local or regional response. [Billions of federal funds for climate adaptation and resilience are available](#) to governments and other eligible entities, and [billions more have been allocated recently](#) in the federal Infrastructure Investment and Jobs Act (IIJA). Maryland lawmakers have passed a slate of legislation aimed at developing a dynamic plan to develop the state's climate resilience at the community level, with state support and coordination:

- **Local and regional climate resilience authorities.** In 2020, the Maryland General Assembly passed a bill ([2020 MD SB 457](#)) to allow local governments to solely or jointly establish resilience authorities, a quasi-governmental agency authorized to receive public and private funding to finance, manage, and support infrastructure projects to mitigate the effects of climate change. To date, several local resilience authorities [have already begun the process](#) of identifying and executing resilience projects.
- **State climate resilience funding.** The following year, the General Assembly enacted the Resilient Maryland Revolving Loan Fund ([2021 MD SB 901](#)) to provide low- or no-interest loans to local governments and nonprofits for local resilience projects.
- **Centralized climate resilience expertise.** In 2022, the General Assembly established the Office of Resilience, led by an appointed Chief Resilience Officer ([2022 MD SB 630](#)). The new office is responsible for coordinating federal, state, and private funding and technical assistance to support resilience efforts and administering state climate mitigation grants and loans, among other duties.

By building an intergovernmental framework for climate resilience, Maryland lawmakers provided state resources and expertise to support local communities in successfully navigating the complexities of the billions in federal climate resiliency funds, and also created flexible pathways for these communities to mitigate the harms of climate change.

# **Transformative Climate Communities (TCC)**

2016 CA AB 2722 (Chapter 371) established the Transformative Climate Communities (TCC) Program to “fund the development and implementation of neighborhood-level transformative climate community plans that include multiple, coordinated greenhouse gas emissions reduction projects that provide local economic, environmental, and health benefits to disadvantaged communities ...”. The CA Strategic Growth Council (SGC), which administers the TCC Program, supports community-driven, data-driven, transformative strategies to achieve the community’s vision.

The TCC Model prioritizes equity by making sure that proposals are designed with local residents’ and stakeholders’ needs in mind; include a range of community, business, and local government stakeholders, who collaboratively develop a shared vision of community transformation; and protect the current community by taking steps to avoid displacing existing residents and local businesses. A TCC goal is to make sure that those in the community own the changes and reap the benefits of the state’s investments.

Since 2018, the CA SGC has awarded over \$230 million in TCC grants to 26 communities, and with the passage of the Inflation Reduction Act of 2022, the TCC model can be a powerful force multiplier for disadvantaged communities by catalyzing local, multi-sector partnerships that leverage private and public funds to sustain community revitalization and equitable development.

To this end, in 2022, SGC launched an online Model Hub, which draws on TCC and other SGC programs to provide tested policy models, case studies, and exportable templates to support program administrators and funders in addressing disparities and equitably investing in under-resourced communities. Dream.org is launching a pilot program based on TCC to empower frontline communities to unlock historic amounts of climate funding from the Inflation Reduction Act to ensure that communities most impacted by climate change are the first to benefit from these funds.





# CONCLUSION

Federal and state budgets are more than just mechanisms for appropriations or even an expression of our collective values, they are also a means to build power or to sustain the status quo. For too long, the flow of federal funds to states has produced and enshrined anti-Black racism in the most critical components of our nation’s social infrastructure—the health care, access to food and housing, and public education that our communities deserve. Past and ongoing efforts to cut taxes for wealthy corporations, while also slashing federal grants and the requirements attached to them has resulted directly in highly racialized patterns of access to and the quality of federally funded programs across states.

This resource provides a primer on federal grants to the states, the role of state legislatures in managing these funds, and a blueprint for a new approach where public budgets reflect a vision for the future where all of us can thrive. Using a values-based framework, this publication provides examples of how state legislators can build a new process to fund our future alongside community members and partners.

With an influx of federal funding to the states, now more than ever, state lawmakers can use their power to coordinate and share information about federal grants, shape budget and policy decisions, and provide oversight to ensure that federal funds empower communities and bring about lasting positive change. This begins by building a shared understanding that “government for the people” is only truly possible when the communities most impacted are full partners at every stage of managing federal funds.